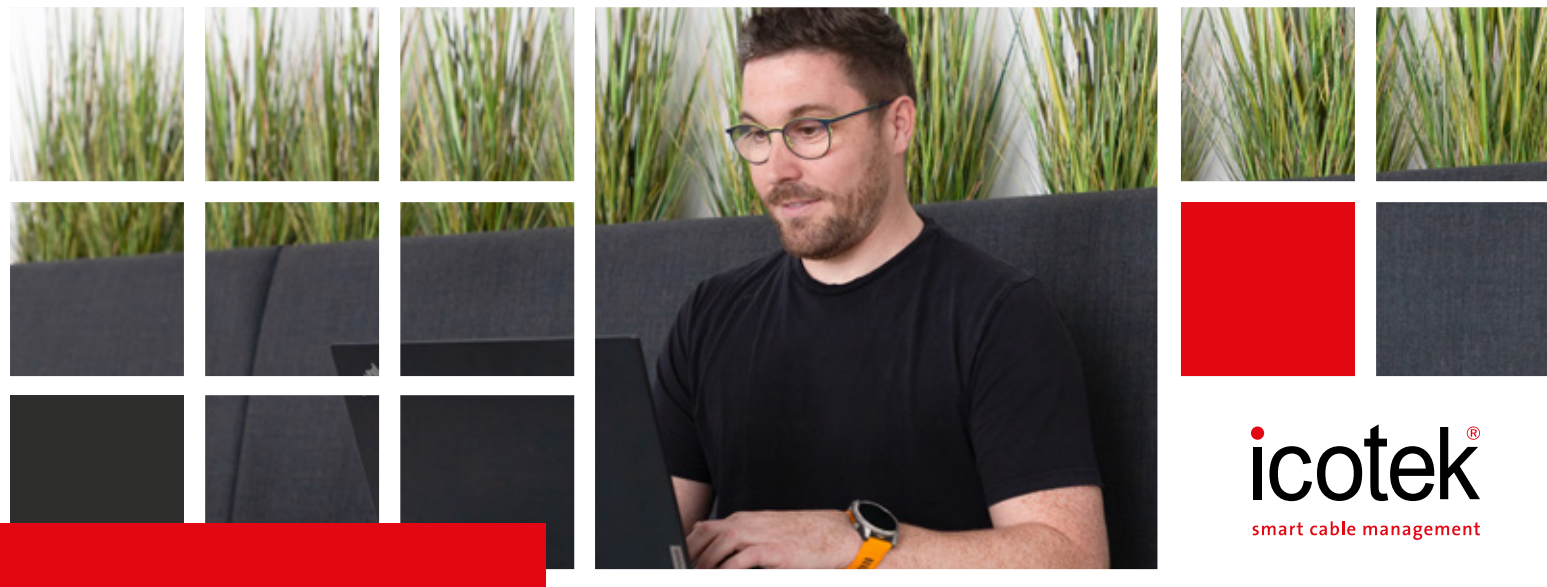




icotek[®]
smart cable management

Area Sales Manager International_(m/f/d)

100% Remote

What We Offer:

- 30 days of vacation
- €600 personal health budget per year
- Large welcome package

We offer additional icotek benefits, such as a **13th-month salary, company bike scheme, the „myicotek“ employee app, and a childcare allowance of €50 net per child**. Of course, you also receive all the other benefits you would expect to find in any job posting (pension plan, capital-forming benefits, individual onboarding, etc.).

What your workday will look like:

- You will be **responsible for managing your assigned A and B accounts and international sales partners**
- You will be **responsible for maintaining and expanding the customer base**
- You enjoy **monitoring and developing new markets** as much as **launching new products**
- You will also be **responsible for providing technical product advice and training**, as well as **participating in trade fairs**
- You will passionately **undertake and organize regular international business trips** (approximately 50%)
- **Remote work arrangement:** Work fully remotely, with on-site presence at our headquarters required 3–4 times per year

Qualifications you should possess:

- You have completed a **technical degree or vocational training with comparable expertise** and **possess the necessary know-how**.
- You already have **experience in sales of technical products**
- You have **excellent written and spoken English skills** to provide the best possible service to our international customers. Additional language skills are a plus.
- You are characterised by a **strong customer and market orientation**, as well as **self-motivation and analytical, solution-oriented thinking**.
- A **high willingness to travel internationally** completes your profile

We are an innovative and internationally positioned family business. We offer our employees secure jobs with diverse development opportunities in a modern work environment. We strive for continuous growth and the expansion of our market leadership in the field of innovative cable management systems in all global markets. As a family-friendly employer, we are a reliable and fair partner for our employees, treating them as equals.

We are looking for curious and open-minded employees who want to help shape the future and identify with us and our products.

Your icotek contact person

- 👤 Stephanie Bühr
- 📞 07175/923 80-455
- ✉️ karriere@icotek.com

We look forward to receiving your application, including your earliest possible start date and salary expectations. Please send it to karriere@icotek.com

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Further information

- 🌐 [icotek.com/karriere](https://www.icotek.com/karriere)
- 📘 [/company/icotek-group](https://www.icotek.com/company/icotek-group)